

# WORKING *with* INSTALL



## C O N T R A C T O R S

**W**ork completed on time. Projects finished within budget. Flooring installed correctly.

Get these results when you hire the skilled, productive professionals from INSTALL, the International Standards and Training Alliance. We keep our contractors staffed with the most highly skilled installers in the flooring industry. Our members are prepared to meet your standards. Our job is to provide a skilled workforce that delivers quality work.

Our mechanics learn from a multiyear training curriculum supported by a more than \$175 million annual training fund of the United Brotherhood of Carpenters and Joiners (UBC).

INSTALL is committed to a safe workforce and job site. This includes safety training for your tradesmen. INSTALL professionals are trained in OSHA-approved and certified safety programs that keep your workforce safe. As a result, cost savings may be realized from reduced workers compensation rates.

*Q: Are green building skills taught to INSTALL professionals?*

**A:** Absolutely. Our Green Building Awareness training is approved by the United States Green Building Council and is part of the USGBC's course catalog. It's also endorsed by the Green Building Initiative. Training includes concepts, terminology, materials, benefits and regulatory, business and environmental considerations, as well as green installation methods, recycling practices, and more.

*Q: How can INSTALL help my bottom line?*

**A:** Work is done right the first time, meaning fewer call backs. Not having to recruit, train or do health and pension paperwork means less administrative time. The job site will be safer, which should reduce workers compensation insurance rates. And, our productivity lowers manpower costs.

**"It speaks volumes to us that our customers are also choosing INSTALL to train their people, and we are happy to be a part of the INSTALL alliance."**

– InterfaceFLOR

**"INSTALL is the only organization that creates new installers in a focused, funded, and manufacturer-approved manner. Milliken supports INSTALL as the vehicle of choice for acquiring the skills to be a professional flooring mechanic."**

– Milliken Carpet

**"INSTALL has designed an installation training program that is broad in scope, sustainable and practical for any job site. We applaud their efforts and insightfulness."**

– Mannington Mills



INSTALL apprentices spend hundreds of hours at a UBC training facility, gaining hands-on and classroom experience by working with a full spectrum of floor covering materials. On the job site, apprentices are productive, cooperative and anxious to learn and prove themselves as professionals.

And training doesn't stop there. INSTALL journeymen receive ongoing skill-upgrade training to stay on top of the latest floor covering techniques, products and technology.

We also have special programs designed to develop the leadership skills of your foremen and superintendents. Whether you need a manufacturer-certified crew for part of a job or whole-project staffing, we'll make sure you have the skilled professionals you need to keep your project on track.

### Proving Our Competence

INSTALL floor coverers take a quantitative certification test that includes written and hands-on

examinations. Through this process, training instructors can focus on improving skills of an individual floor installer by working on specific areas, and ultimately ensure that the installer gains the appropriate competence.

### Recognized Within the Industry

Dozens of leading mills and manufacturers in the flooring industry endorse INSTALL and help ensure our professionals are taught skills needed on today's job sites. Project managers also recognize the value of an INSTALL professional who is trained according to the specifications of these partnering mills and manufacturers.

Invest in your success. Work with INSTALL. Gain access to North America's most highly skilled floor covering installation experts.

For more information, about INSTALL, or to find a business office near you, visit our Web site at [www.INSTALLfloors.org](http://www.INSTALLfloors.org).

*Q: Why should I work with INSTALL professionals?*

**A:** INSTALL has the capability and resources to be an asset to your company. Our mechanics are trained to be productive and understand sustainable and green building practices. And, our business representatives will help you to develop more business.

*Q: What does the INSTALL curriculum include?*

**A:** Content includes theory and practice of proper floor preparation, and installation and finishing procedures for carpet, linoleum, vinyl and other resilient, hardwood, laminate, artificial and turf sports surfaces and other accessories. INSTALL also has a set of standards that includes fundamental, core installer skills.

*Q: What is the benefit of that level of comprehensive training?*

**A:** Our professionals can install any kind of floor in any configuration. There are monetary benefits for contractors because work is done right the first time, which reduces customer complaints and the need for repairs.



**For more information, visit [www.INSTALLfloors.org](http://www.INSTALLfloors.org)**

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